



Commercial property specialists Frost Meadowcroft turned to Cloud Hosted MDAemon for the security and convenience of a cloud email service, with the flexibility of their own mail server.

Frost Meadowcroft, are a niche agency and consultancy specialising in the West London commercial property market.

They have provided services to clients in the area for over 30 years, and their team of 11 staff comprises Chartered Surveyors, commercial agents, valuers, investment specialists, development consultants and professional advisors.

Long term users of MDAemon mail server, Frost Meadowcroft rely heavily on the platform for a range of email services including communications, resource coordination and promotional activity.

“I would have no hesitation in recommending Cloud Hosted MDAemon to any business. It’s given us peace of mind, increased security and is easier than ever to manage.”

Simon Kibble, Director at Frost Meadowcroft

AT-A-GLANCE

CUSTOMER BUSINESS:

Commercial property specialists

CHALLENGES:

Reduce risk of downtime, minimise resource needed to manage server and provide continuity in the event of a broadband outage.

SOLUTION:

Cloud Hosted MDAemon

BUSINESS OUTCOME:

Frost Meadowcroft have the same level of control they’ve always had over their server, but now they enjoy the additional security, resilience and convenience they were looking for as a business.

“The Cloud Hosted MDAemon team are the most approachable, helpful and knowledgeable of any service provider or consultancy we’ve used in our 30 years of business.”



Simon Kibble, Director at Frost Meadowcroft

THE CHALLENGE

For most small businesses, even a small amount of downtime can prove costly. With this in mind, Simon Kibble, Director at Frost Meadowcroft explains a key requirement was to improve on physical server security.

“MDaemon has always done a great job of providing the features and flexibility we need as a small business, however I felt there was room to improve the physical security of our hardware. I also realised we should probably be spending less time ourselves on server-related management.

Because our server is located in-house at our London office, I was conscious of the downtime risk should we experience a break-in, accidental damage or just have problems with our decidedly average broadband connectivity.

We have trusted Zen Software with our mail platform for over 10 years and as they have always proved knowledgeable and approachable, I was keen to explore the benefits of Cloud Hosted MDAemon” explains Simon.



Frost Meadowcroft's popular 'Quarterly Market Update' which they produce in-house and send to clients using MDAemon.

THE SOLUTION

Following consultation with Frost Meadowcroft to understand the current server configuration and their staff access requirements, we provisioned a Cloud Hosted MDAemon server, ready for preliminary testing.

REQUIREMENTS SUMMARY

- ✓ Provide protection against data loss and downtime due to theft, accidental damage or total loss.
- ✓ Reduce time spent on hardware management and maintenance.
- ✓ Provide business continuity in event of office broadband outage.
- ✓ Maintain full access to server and control of all features.



Cloud Hosted MDAemon is hosted in Amazon's secure data centre facility on hugely scalable and redundant infrastructure, significantly reducing the risk of any downtime relative to a solution hosted on premise.

SERVICES PROVIDED

- ✓ Consultancy and migration assistance
- ✓ Cloud Hosted Server (Amazon AWS)
- ✓ Full MDAemon mail server licence suite
- ✓ 28-day disaster recovery
- ✓ 24x7x365 monitoring
- ✓ Unrestricted admin access to MDAemon

A staggered migration was agreed upon as the best option to keep disruption to a minimum during the transition.

This involved running the new server in parallel with the existing one which provided a window to synchronise data, and gave Frost Meadowcroft a chance to arrange their domain pointing changes.

Satisfying Simon’s requirement to reduce server-related administration for his team, the Cloud Hosted MDAemon service provides the business with a comprehensive management package, including licence administration, any ongoing operating system patches, firewall configuration, MDAemon updates, disaster recover, 24x7 monitoring and more.

In addition, instead of separate hardware, software and maintenance costs, Frost Meadowcroft also save time on administration by paying one single monthly fee for their Cloud Hosted MDAemon service.

OUTCOME

Frost Meadowcroft still have the flexibility of their own mail server, however they now spend less time on management, as Zen Software now ensure it’s up to date, secure and performing at its optimum, 24 hours a day.

“I now have the best of both worlds – I have peace of mind, increased security and ease of management, but I also still have full access to MDAemon and its features. It still looks and feels as if it’s here on-site.

I would have absolutely no hesitation in recommending the hosted service to any other businesses.” Simon explains.

“ I have peace of mind, increased security and ease of management, plus MDAemon looks and feels as if it’s still here on site. ”

Simon Kibble, Director at Frost Meadowcroft



Frost Meadowcroft are specialists in providing commercial property services in West London and have been doing so for over 30 years.

www.frostmeadowcroft.co.uk



Cloud Hosted MDAemon combines the benefits of cloud hosting, with performance, security and flexibility of your own dedicated server.

www.zensoftware.co.uk/cloudhosted



Zen Software distribute and support software and services to IT professionals and MSP’s throughout the UK and Ireland.

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